



Nationally Ranked Healthcare System Seeks Director of Finance to Support Our Growing Northern Market Region!

Baystate Health is an integrated health care delivery system serving a population of nearly 1 million people in western Massachusetts. We are one of the largest health systems in New England with over 10,000 employees, three hospitals, and over 60 medical practices. **Baystate Franklin Medical Center**, located in scenic Greenfield near the Vermont border, provides high quality inpatient and outpatient services to communities in Franklin and Hampshire counties in Massachusetts and Southern Vermont. Less than 100 beds, Baystate Franklin offers vital services to the communities we serve while providing access to all the advanced services available at Baystate Medical Center. **Baystate Health** was named as one of the "Top 100 Most Highly Integrated Healthcare Networks" in the US by Verispan for the tenth year in a row.

Located in Greenfield, MA the **Finance Director, Baystate Franklin Medical Center and Baystate Health Northern Region (Director)** provides on site coordination for the delivery of financial and business services to Baystate Franklin Medical Center (BFMC) and Baystate Health Northern Region (Northern Region). The Director will work in close partnership with the operations team, physician practice management, Baystate Medical Practices (BMP) financial staff and other BH financial support staff as the key on site financial liaison in support of the business operations and goals of BFMC and the Northern Region. The Director will also lead revenue and expense management reviews and improvements at BFMC and the Northern Region.

The director supports the operational business needs of BFMC and Northern Region, including the on-site management of the operating and capital budget processes and decision support activities.

Develop exceptional relationships with operations management and physician leadership and play a leadership role in the partnership between Finance and operations. Monitor, interpret, and analyze the financial performance of BFMC and Northern Region and develop recommendations to improve performance. Serve as effective liaison with the finance division support services departments and access the appropriate services for the management team. Communicate and educate the management staff on matters of state and federal reimbursement regulations and policies. Provide education and leadership in the development of financial systems and policies to enhance business unit performance. Administrative supervision of on-site financial support staff. Provide leadership of BFMC contract administration. Performs other duties as requested by the Director of Finance - Hospital Operations BH and the President BFMC and Northern Region as required to meet the responsibilities of the position.



Accountabilities:

- Effectively communicate the financial performance of BFMC and Northern Region and recommend corrective action as needed.
- Partner with operations executives of BFMC and Northern Region in the development and implementation of business unit objectives.
- Coordinate the BFMC operating and capital budget processes in line with the practices and policies of the BH system-wide budget process. Partner with BMP finance management in developing operating and capital budget processes in line with the practices and policies of the BH system-wide budget process.
- Proactively develop strategies with the support services departments of the Finance Division to enhance performance with a focus on both revenue and expense.
- Effectively develop and support decision support activities at BFMC in partnership with operations management and the Decision Support Department.
- In cooperation with Finance Division's support services departments, ensure compliance with all regulatory and debt obligation reporting requirements.
- Counsel, train, coach, and develop assigned personnel to increase their level of competence and performance.
- Establish procedures, policies, and goals for assigned responsibilities consistent with those of the Finance Division, operations management, and BH.
- Oversee BFMC contract administration including contract review, distribution to appropriate sr. executive, physical and database filing.
- Provide site specific executive leadership, as assigned, for BH centralized functions.

Qualifications:

- Undergraduate degree required; a graduate degree in health care and/or business administration is preferred.
- 5+ Years in healthcare finance; management and supervision experience.
- Knowledge of federal, state, and managed care payment methodologies for hospitals and physician practices.
- Knowledge of operational financial management concepts such as flexible budgeting, productivity management, cost accounting, product line management, and benchmarking

Interested professionals, please submit your resume and application on-line, www.baystatehealth.org/jobs to position number 56150.

*Baystate Health is an equal opportunity employer committed to an inclusive and diverse workforce.
EOE/ADA*